



# Leading and Motivating the Team

## Who Should Attend?

This module is for senior managers or line managers who have to achieve their objectives through their team members.

## The Key Outputs:

A comprehensive template for managing the motivation of individuals.

A series of self assessment outputs to better understand personal behaviour.

A personal guide for adapting leadership style.

A detailed process for effective decision making.

## The Schedule

31 <sup>st</sup> January – 1 <sup>st</sup> February 2012	Kettering Park Hotel
24 <sup>th</sup> – 25 <sup>th</sup> April 2012	Kettering Park Hotel
10 <sup>th</sup> – 11 <sup>th</sup> July 2012	Kettering Park Hotel
18 <sup>th</sup> – 19 <sup>th</sup> September 2012	Kettering Park Hotel
20 <sup>th</sup> – 21 <sup>st</sup> November 2012	Kettering Park Hotel

## The Investment

£1,099 + VAT

*(Excludes hotel costs)*

## The Agenda *(2 Days)*

### Introduction and Objectives

*Setting the objectives for the participants.*

### Leadership or Management?

*Recognising the difference between the two and understanding how to get the right balance.*

### Leadership Style

*How to determine the most appropriate leadership style to get the most from your team. Using a self analysis to identify how to adapt your preferred style.*

### Motivation

*How to analyse an individuals attitude to work and determine the key factors that influence motivation. How to use practical steps to influence motivation and attitude.*

### Implementing Change

*How to recognise and overcome the key factors that prevent the implementation of positive change.*

### Decision Making

*Using self analysis to determine your preferred style of decision making. How to improve the quality of decision making.*

### Personal Action Planning

*How to implement the key learning points.*